

## **HANSON**

## **Market Commentary March 2015**

This market commentary has been produced by the Investment Management team at Hanson Asset Management.

The month was dominated by politics in most developed markets with the canvassing of voters in the run up to the May election in the UK; nominations for the Democrat and Republican presidential candidates in the US, a poor showing for Miss Le Pen's Nationalist Party in the French regional elections and the on-going will they/won't they default saga for Greece. All of which the market seemed to shake off with minimal damage, which when coupled with ongoing atrocities in Syria, the general unrest in the Middle East, the Saudi attack on Yemen, Russian intransigence in Ukraine and the Petrobras scandal dragging more Brazilian politicians into its web, all amid a depressed oil price, was no mean feat!

In the UK worries over deflation hit sentiment, as the annual rate of UK consumer price inflation fell to 0.0% in February - the lowest rate since records began in 1988. commentators now expect the UK to follow the Eurozone into deflation in the coming months, though this is not our central scenario. Oil price weakness has been a major factor behind the drop in inflation around the world. However, oil prices surged in the week following Saudi-led air strikes against Iranianbacked rebels in Yemen, while a rally in metal prices may also help to lift inflation if they can be sustained. The threat of deflation has downplayed, while central bank governor Mark Carney warned that UK interest rates were still likely to move higher. Consequently, the UK was one of the few markets to provide a negative return over the month as the FTSE All Share fell 1.67% on a Total Return basis, led lower by the Large Cap index which was down 1.95% compared to the Mid 250, which was down 0.84% and the Small Cap Index which was up 1.27% over the period. This was after the FTSE100 had posted record highs of 7019.

The best performing super sectors over the month were Healthcare and Financials, which

were up 1.3% and 1.2% respectively. Basic Materials had another difficult month falling 7.3%, led lower by the miners which fell 8.4%. The Oil & Gas sector continued to struggle against a depressed oil price and had another negative month, falling 5.6%. Amongst the smaller sectors Food Producers had a difficult month down 7.0%, with Tobacco down 5.9% and Electricity was down 5.5%. Amongst the positives were Media (+2.3%), Industrial Transport (+2.2%) and Life Insurance (+2.1%).

In Europe, the weaker Euro appears to be having some positive influence on Eurozone exports, with manufacturing activity in the region improving. The Purchasing Managers' Index (PMI) readings for the month of February showed a beating of expectations in Norway, Italy and Germany and respectable performances from numerous other European countries. The services sector also seems to be in recovery mode. The preliminary Eurozone composite PMI, which measures activity in both the manufacturing and services sector, rose to 54.1 in March - its highest reading since May 2011 and well above the vital 50 level, which signals an expanding economy.

Unsurprisingly, the start of the European Central Bank's €1.1 trillion Quantitative Easing programme hit bond markets, with German Bund yields hovering close to their record low, while the Euro fell to a 12-year low against the US Dollar at USD1.0456. Germany also managed to issue 5 year debt at a negative rate!

Meanwhile, the weakness of the Euro - which is boosting import prices - and the embryonic recovery in industrial activity suggests that deflation pressures are also likely to abate in the Eurozone. Although risks remain (Greece, for example, continues to negotiate another bailout with its creditors), the economic backdrop does look to be improving and this



should help European companies to grow their profits, providing further support to European markets. European share prices remain attractive compared to bond yields and other world equity markets. The MSCI Europe ex UK returned 2.88% over the month and over the quarter is up 15.43%.

In the US, investor attention was on the Federal Reserve and specifically Janet Yellen, as to whether or not she would use the word "patient" in her address to Congress. The theory being that if she did, the first rate rise would be in September 2015 and if she didn't it would be in June. However, any rise would also depend upon labour market prospects and the strength of the US Dollar. US durable goods orders which are viewed as a proxy for business investment fell 1.4% in February against expectations for a 0.2% rise, while January's 2.8% gain was revised down to 2.0%. Consumer spending, however, was the strongest since 2006, suggesting that consumers benefited from the drop in oil prices over the quarter. However, inflation data came in above expectations. inflation, which excludes food and energy prices, rose 0.2% in February, bringing the year-on-year rate to 1.7%. Headline inflation rose for the first time in four months, from -0.1% to 0.0%.

Japanese Premier Abe is still committed to his 3 arrows for reform, which includes QE and there has been no letup in this area. However, Japanese core inflation, which includes energy prices but excludes food, slowed to 0.0% year on year in February, down from 0.2% in January, due to further falls in energy prices. This is a little disappointing, but lower fuel prices should be a longer-term benefit for the Japanese economy. Household consumption declined for an eleventh consecutive month in February, while retail sales rose a lower-thanexpected 0.7%. On the positive side, sentiment among Japan's small and mediumsized companies improved in March, with the small business confidence index rising to its highest level for 12 months. Furthermore, the Japanese equity market as measured by the FTSE Japan Index rose 2.13% over the month. Exporters felt some relief as the yen continued to devalue over the month.

The Emerging Markets, as measured by the MSCI Index, rose a miserly 0.16% with only China of the BRICs posting a positive return of 2.38%. Russia was down 7.0%, Brazil 0.76% and India 2.94%. Russia was not helped by the announcement from the country's economy minister stating the economy contracted by 1.5% in the first two months of 2015. Other notable events were the Saudi led air raid on the Yemen, the election in Nigeria and in Latin America, Venezuela continues to struggle, whilst Argentina still rails against the hedge funds, which refused to accept the proposed terms on the country's bonds.

In Fixed Interest markets interest rates remained at historic lows, but more countries joined the negative yield club. Countries like Netherlands, Sweden. the Denmark. Switzerland, and Austria all saw bonds trade at negative rates. Finland was the first European government to see negative rates on the initial sale of bonds and Germany sold five-year bonds at negative rates, a first for a mainstream country being paid to borrow money. Again, Nestle bonds have also traded at a negative yield.

Index-Linked Gilts had a good month rising between 3.75% and 4.19% for the over 5 section of the market. vears whilst Conventional Gilts, as measured by the All Stocks Index rose 2.0% for the period as any rate rise in the UK seems to have been pushed back to later in the year. We are still of the opinion that a rate rise in the first quarter of 2016 is more likely. The main attraction for Government Stock in the UK is that there is still a positive return for investors, unlike much of Europe and with increasing uncertainty over the election volatility has spiked upwards.



Finally, the Alternative asset classes had a mixed month; Property and Hedge Funds produced positive returns of 0.96% and 1.42% respectively, but Global Infrastructure had a dull month returning a negative 1.02%. Volatility as measured by the Vix rose 14.62% but over the quarter was down 20.36%.

|                                       | 01/03/2015<br>31/03/2015 | 01/01/2015<br>31/03/2015 | 01/04/2014<br>31/03/2015 | Closing Price          |
|---------------------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| Group/Investment                      | Return 1 Month           | Return YTD               | Return 1 Year            | 31/03/2015             |
| UK Large Cap                          |                          |                          |                          |                        |
| FTSE 100 PR GBP                       | -2.50                    | 3.15                     | 2.65                     | 6,773.04               |
| FTSE 100 TR GBP                       | -1.95                    | 4.23                     | 6.34                     | 5,166.30               |
| UK Mid Cap<br>FTSE 250 PR GBP         | -1.06                    | 6.25                     | 5.02                     | 17,090.64              |
| FTSE 250 TR GBP                       | -0.84                    | 6.65                     | 7.89                     | 11,637.70              |
| UK Small Cap                          |                          |                          |                          |                        |
| FTSE Small Cap PR GBP                 | 1.09                     | 5.34                     | 2.81                     | 4,598.85               |
| FTSE Small Cap TR GBP                 | 1.27                     | 5.92                     | 5.41                     | 6,165.01               |
| UK All Share                          | 0.15                     | 0.70                     | 0.04                     | 0.440.50               |
| FTSE AllSh PR GBP FTSE AllSh TR GBP   | -2.15<br>-1.67           | 3.70<br>4.67             | 3.04<br>6.57             | 3,663.58<br>5,703.37   |
|                                       | -1.67                    | 4.67                     | 6.57                     | 5,703.37               |
| Europe MSCI Europe Ex UK PR LCL       | 2.45                     | 14.81                    | 16.37                    | 1 212 11               |
| MSCI Europe Ex UK GR LCL              | 2.45                     | 15.43                    |                          | 1,313.14<br>5,999.19   |
| US Large Cap                          |                          |                          |                          |                        |
| NASDAQ Composite PR USD               | -1.26                    | 3.48                     | 16.72                    | 4,900.88               |
| NASDAQ Composite TR USD               | -1.17                    | 3.79                     | 18.12                    | 5,455.74               |
| DJ Industrial Average PR USD          | -1.97                    | -0.26                    |                          | 17,776.12              |
| DJ Industrial Average TR USD          | -1.85                    | 0.33                     | 10.57                    | 35,766.56              |
| S&P 500 PR                            | -1.74                    | 0.44                     | 10.44                    | 2,067.89               |
| S&P 500 TR USD                        | -1.58                    | 0.95                     | 12.73                    | 8,233.50               |
| Canada<br>MSCL Canada DD CAD          | 2.04                     | 2.20                     | F.F./                    | 1 010 00               |
| MSCI Canada PR CAD MSCI Canada GR CAD | -2.06<br>-1.79           | 2.20<br>2.92             | 5.56<br>8.49             | 1,910.98<br>7,417.72   |
|                                       | -1.77                    | 2.72                     | 0.47                     | 7,417.72               |
| <b>Japan</b><br>FTSE Japan PR JPY     | 1.36                     | 9.93                     | 29.30                    | 104.15                 |
| FTSE Japan TR JPY                     | 2.13                     | 10.80                    |                          | 144.79                 |
| Asia (ex Japan)                       |                          |                          |                          |                        |
| MSCI AC Asia Ex Japan PR LCL          | 0.77                     | 5.20                     | 11.49                    | 711.59                 |
| MSCI AC Asia Ex Japan GR LCL          | 0.91                     | 5.46                     | 14.48                    | 1,419.41               |
| Hong Kong                             |                          |                          |                          |                        |
| Hang Seng HSLTP HKD                   | 0.31<br>0.75             | 5.49<br>5.99             |                          | 24,900.89<br>60,440.43 |
| Hang Seng HSI TR HKD                  | 0.75                     | 5.99                     | 17.13                    | 60,440.43              |
| China<br>MSCI China PR LCL            | 2.38                     | 8.09                     | 20.13                    | 71.39                  |
| MSCI China GR LCL                     | 2.38                     | 8.09                     |                          | 121.80                 |
| Australia                             |                          |                          |                          |                        |
| S&P/ASX All Ordinaries PR             | -0.62                    | 8.78                     | 8.49                     | 5,861.92               |
| S&P/ASX All Ordinaries TR             | -0.03                    | 10.21                    | 13.25                    | 50,746.48              |
| Emerging Markets                      |                          |                          |                          |                        |
| MSCI EM PR LCL                        | -0.02                    | 4.56                     | 8.21                     | 50,568.06              |
| MSCI EM GR LCL                        | 0.16                     | 4.94                     | 11.31                    | 102,375.80             |
| Frontier Emerging Market              |                          |                          |                          |                        |
| MSCI Frontier Emerging Market GR LCL  | -0.47                    | 1.07                     | 7.19                     | 4,742.01               |

| India<br>MSCI India PR INR  | -3.08          | 4.27           | 24.54          | 1,059.68             |
|---|----------------|----------------|----------------|----------------------|
| MSCI India FR TNR   | -2.94          | 4.49           | 26.48          | 1,499.37             |
|   |                |                |                |                      |
| Russia  | 7.40           | 15 71          | 7.02           | 744 25               |
| MSCI Russia PR LCL MSCI Russia GR LCL                                   | -7.40<br>-7.40 | 15.71<br>15.71 | 7.03<br>12.61  | 766.25<br>1,124.07   |
|   | , , , ,        |                | .2.5           | .,                   |
| Brazil  | 1.00           | 4.00           | 0.47           | 0.005.40             |
| FTSE Brazil PR BRL<br>FTSE Brazil TR BRL                                | -1.02<br>-0.76 | 1.33<br>2.40   | -3.46<br>1.03  | 2,285.42<br>2,959.50 |
| 113E BIAZII TK BKE  | -0.70          | 2.40           | 1.03           | 2,737.30             |
| Global Equities   |                |                |                |                      |
| FTSE All World Ex UK PR GBP   | 2.64           | 7.31           | 17.37          | 284.91               |
| FTSE All World Ex UK TR GBP   | 2.93           | 7.90           | 20.25          | 396.87               |
| Private Equity  |                |                |                |                      |
| LPX Composite PR USD  | -1.47          | 2.80           | -4.17          | 139.21               |
| LPX Composite TR USD  LPX Composite PR GBP                              | -1.17<br>2.58  | 3.68<br>7.98   | -0.76<br>7.62  | 212.39<br>93.78      |
| LPX Composite PR GBP  LPX Composite TR GBP                              | 2.88           | 7.98<br>8.90   | 11.45          | 143.07               |
| ·   | 2.00           | 3.70           | 11.10          | 1 10.07              |
| Property  |                |                |                |                      |
| FTSE All UK Property NAV PR GBP   | 0.50<br>0.96   | 1.75           | 9.61<br>17.49  | 4,241.56             |
| FTSE All UK Property NAV TR GBP S&P Global Property TR USD              | 0.96           | 3.10<br>4.51   | 17.49          | 6,211.80<br>407.74   |
| Sar Global Property TR GGB  | 0.02           | 4.51           | 14.70          | 407.74               |
| Infrastructure  |                |                |                |                      |
| S&P Global Infrastructure PR USD S&P Global Infrastructure TR USD       | -1.05<br>-0.86 | -1.34<br>-0.80 | 1.00<br>4.73   | 2,438.50<br>4,174.06 |
| SAP Global IIII astructure TR USD                                       | -0.66          | -0.60          | 4.73           | 4,174.06             |
| Hedge Funds   |                |                |                |                      |
| FTSE WMA Hedge Invt Trust PR GBP  | 1.42           | 3.47           | 7.91           | 5,848.92             |
| FTSE WMA Hedge Invt Trust TR GBP  | 1.42           | 3.52           | 8.35           | 5,917.25             |
| Global Government Bonds   |                |                |                |                      |
| Barclays Global Treasury TR USD   | -1.02          | -2.25          | -5.51          | 559.80               |
| Index-Linked Gilts  |                |                |                |                      |
| FTSE Index Linked Over 5 Yr PR GBP                                      | 4.13           | 3.09           | 20.01          | 583.84               |
| FTSE Index Linked Over 5 Yr TR GBP                                      | 4.19           | 3.28           | 21.05          | 4,285.14             |
| FTSE Index Linked All Stocks PR GBP FTSE Index Linked All Stocks TR GBP | 3.69<br>3.75   | 2.63<br>2.86   | 17.42<br>18.55 | 539.40<br>4,006.94   |
| 113E Hidex Elliked All Stocks TK Obl                                    | 3.73           | 2.00           | 10.55          | 4,000.74             |
| Conventional Gilts  |                |                |                |                      |
| FTSE Gilts Up to 5 Yr PR GBP  | 0.60           | -0.98          | -0.28          | 99.60                |
| FTSE Gilts Up to 5 Yr TR GBP FTSE Gilts All Stocks PR GBP               | 0.59<br>2.00   | 0.56<br>1.12   | 3.03<br>10.16  | 2,355.53<br>177.33   |
| FTSE Gilts All Stocks TR GBP  | 2.00           | 2.20           | 13.91          | 3,253.42             |
|   | 2.00           | 2.20           | .0.7.          | 3,233.12             |
| US Treasury   |                |                |                |                      |
| Barclays US Treasury TR USD   | 0.63           | 1.64           | 5.36           | 572.27               |
| Global Corporate Bonds  |                |                |                |                      |
| Barclays Gbl Agg Corp TR USD  | -1.03          | -1.18          | -0.65          | 233.33               |
| Charling Community Board  |                |                |                |                      |
| Sterling Corporate Bond<br>Markit iBoxx GBP Corp PR                     | 0.70           | 2.30           | 8.22           | 106.23               |
| Markit iBoxx GBP Corp TR  | 1.08           | 3.42           | 13.41          | 303.55               |
| ·   |                |                |                |                      |
| USD Corporate Bonds   | 0.22           | 2.22           | / O1           | 2 / 47 24            |
| Barclays US Corp IG TR USD  | 0.32           | 2.32           | 6.81           | 2,647.34             |
| Euro Corporate Bond   |                |                |                |                      |
| Markit iBoxx EUR Corp PR  | -0.44          | 0.62           | 3.79           | 99.55                |
| Markit iBoxx EUR Corp TR  | -0.17          | 1.38           | 7.21           | 215.64               |
| Convertible Bonds   |                |                |                |                      |
| TReuters Global CB TR USD   | -0.94          | 1.25           | -0.59          | 326.70               |
|   |                |                |                |                      |

| VIX CBOE Market Volatility (VIX)      | 14.62 | -20.36 | 10.16 | 15.29    |
|---------------------------------------|-------|--------|-------|----------|
| FTSE APCIMS                           |       |        |       |          |
| FTSE WMA Stock Market Balanced PR GBP | 0.43  | 4.15   | 8.82  | 3,683.92 |
| FTSE WMA Stock Market Balanced TR GBP | 0.72  | 4.91   | 11.95 | 3,093.69 |
| FTSE WMA Stock Market Income PR GBP   | 0.45  | 3.44   | 8.23  | 2,781.26 |
| FTSE WMA Stock Market Income TR GBP   | 0.69  | 4.27   | 11.50 | 3,014.17 |
| FTSE WMA Stock Market Growth PR GBP   | 0.41  | 4.75   | 9.14  | 4,257.60 |
| FTSE WMA Stock Market Growth TR GBP   | 0.73  | 5.49   | 12.12 | 3,123.41 |
| BBA Libor<br>ICE LIBOR 1 Week GBP     | 0.04  | 0.12   | 0.48  |          |

**Commodities & Currencies Summary** 

Source: FT

**Currency: Base Currency** 

|                   | 01/03/2015       | 01/01/2015       | 01/04/2014      |            |
|-------------------|------------------|------------------|-----------------|------------|
|                   | 31/03/2015       | 31/03/2015       | 31/03/2015      | Price      |
| Group/Investment  | 1 Month % Change | QTD/YTD % Change | 1 Year % Change | 31/03/2015 |
| Commodities       |                  |                  |                 |            |
| WTI Crude Oil     | -3.51            | -12.16           | -53.20          | 47.5400    |
| Brent Crude Oil   | -11.15           | -4.75            | -48.82          | 55.1500    |
| Natural Gas       | -2.58            | -14.67           | -39.60          | 2.6400     |
| Gold              | -2.22            | -1.02            | -8.11           | 1187.0000  |
| Silver (US Cents) | 0.42             | 5.53             | -16.88          | 1660.0000  |
| Copper            | 1.96             | -4.32            | -9.17           | 6017.5000  |
| Iron Ore (Platts) | -18.33           | -29.07           | -55.34          | 51.2500    |
| Baltic Dry Index  | 11.48            | -23.02           | -56.15          | 602.0000   |
| Currencies        |                  |                  |                 |            |
| GBP:USD           | -3.94            | -4.80            | -10.96          | 1.4845     |
| EUR:USD           | -4.25            | -11.25           | -22.08          | 1.0740     |
| USD:CNY           | -1.12            | -0.07            | -0.30           | 6.1996     |
| USD:AUD           | 2.46             | 7.12             | 21.33           | 1.3090     |
| USD:JPY           | 0.32             | 0.03             | 16.45           | 119.9250   |
| GBP:EUR           | 0.32             | 7.26             | 14.27           | 1.3822     |
| GBP:CHF           | -1.58            | -6.94            | -2.09           | 1.4419     |
| GBP:ZAR           | -0.12            | -0.29            | 2.57            | 17.9865    |

## **Global Markets Index Explanation**

| UK Large Cap                   |   |
|--------------------------------|---|
| FTSE 100                       | The index measures the performance of the 100 most highly capitalized blue chip companies listed on London Stock Exchange, which pass screening for size and liquidity. It is free float market-capitalization weighted.  |
| UK Mid Cap                     |   |
| FTSE 250                       | The index is a capitalisation-weighted index consisting of the 101st to the 350th largest companies on the London Stock Exchange.   |
| UK Small Cap                   |   |
| FTSE Small Cap                 | The index is an index of small market capitalisation companies consisting of the 351st to the 619th largest listed companies on the London Stock Exchange main market.  |
| UK All Share                   |   |
| FTSE All Share                 | The index represents 98-99% of the UK market capitalization and is an aggregation of the FTSE 100, FTSE 250 and FTSE Small Cap Indices.   |
| Europe                         |   |
| MSCI Europe Ex UK              | The index measures the performance of the large and mid cap segments of developed Europe, excluding UK equity securities. It is free float-adjusted market-capitalization weighted.   |
| US Large Cap                   |   |
| NASDAQ Composite               | The index measures the performance of all domestic and international based common type stocks listed on the NASDAQ Stock Market. It includes common stocks, ordinary shares, ADRs, shares of beneficial interest or limited partnership interests and tracking stocks. The index is market capitalization-weighted.                                   |
| Dow Jones Industrial Average   | The index measures the performance of stocks of 30 US blue-chip companies covering all industries with the exception of transportation and utilities. It is price-weighted.   |
| S&P 500                        | The index measures the performance of 500 widely held stocks in US equity market. Standard and Poor's chooses member companies for the index based on market size, liquidity and industry group representation. Included are the stocks of industrial, financial, utility, and transportation companies. The index is market capitalization-weighted. |
| Canada                         |   |
| MSCI Canada                    | The index is designed to measure the performance of the large and mid cap segments of the Canada market. With 96 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in Canada.   |
| Japan                          |   |
| FTSE Japan                     | The FTSE Japan Index is comprised of 459 large and mid cap Japanese companies that are constituents of the FTSE All-World Index.  |
| Asia (ex Japan)                |   |
| MSCI All Country Asia Ex Japan | The index measures the performance of the large and mid cap segments of the Asia, excluding Japan equity securities, including developed and emerging market. It is free float-adjusted market-capitalization weighted.   |
|                                |   |
| Hong Kong Hang Seng HSI        | The index measures the performance of the largest and most liquid companies in  |
| riang song riol                | Hong Kong Stock Exchange. It is arithmetically calculated and market-capitalization weighted.   |

| China                              |  |
|------------------------------------|--|
| MSCI China                         | The index measures the performance of 138 large and mid cap segments of emerging China equity securities. It is free float-adjusted market-capitalization weighted covering 85% of China's equity universe.  |
| Australia                          |  |
| S&P/ASX All Ordinaries             | The index represents the 500 Largest Companies in the Australian equities Market.  |
| Emerging Markets                   |  |
| MSCI Emerging Markets              | The index measures the performance of the large and mid cap segments of emerging market equity securities. It is free float-adjusted market-capitalization weighted.   |
| India                              |  |
| MSCI India                         | The index measures the performance of the large and mid cap segments of India equity securities. It is free float-adjusted market-capitalization weighted.   |
| Russia                             |  |
| MSCI Russia                        | The index is a free-float adjusted market capitalization weighted index that is designed to track the equity market performance of Russian securities listed on MICEX Stock Exchange. The MSCI Russia Total Return Index takes into account both price performance and income from dividend payments. The MSCI Russia Index is constructed based on the MSCI Global Investable Market Indices Methodology, targeting a free-float market capitalization coverage of 85%. |
| Brazil                             |  |
| FTSE Brazil                        | The FTSE Brazil is a market-capitalisation weighted index representing the performance of 81 large and mid cap Brazilian stocks.   |
| Global Equities                    |  |
| FTSE All World Ex UK               | The index is the Large/Mid Cap aggregate of around 2,800 stocks from the FTSE Global Equity Index Series ex UK. It covers 90-95% of the investable market capitalisation.  |
| Private Equity                     |  |
| LPX Composite                      | The LPX Composite is a global equity index that covers all listed private equity companies which fulfill certain liquidity constraints.  |
| Property                           |  |
| FTSE All UK Property NAV           | The index is reflects the investment performance of retail, office and industrial property in the UK.  |
| S&P Global Property                | The index defines and measures the investable universe of publicly traded property companies. With more than 500 constituents from 36 countries. The S&P Global Property divides into two sub-indices: S&P Developed Property and S&P Emerging Property.   |
| Infrastructure                     |  |
| S&P Global Infrastructure          | The S&P Global Infrastructure Index provides liquid and tradable exposure to 75 companies from around the world that represent the listed infrastructure universe. To create diversified exposure, the index includes three distinct infrastructure clusters: utilities, transportation, and energy.   |
| Hedge Funds                        |  |
| FTSE APCIMS Hedge Investment Trust | The FTSE APCIMS Hedge (Investment Trust) Index is designed to reflect the portfolio of a client requiring exposure to multi-manager hedge funds. All index constituents are closed-ended UK quoted investment companies and they are classified under FTSE's Industry Classification Benchmark.  |

| Global Government Bonds             |  |
|-------------------------------------|--|
| Barclays Global Treasury            | The Global Treasury Index tracks fixed-rate local currency government debt of investment grade countries. The index represents the Treasury sector of the Global Aggregate Index and currently contains issues from 37 countries denominated in 23 currencies. The three major components of this index are the U.S. Treasury Index, the Pan-European Treasury Index, and the Asian Pacific Treasury Index, in addition to Canadian, Chilean, Mexican, and South-African government bonds.                     |
| Index-Linked Gilts                  |  |
| FTSE Index Linked Over 5 Yr         | The index Consists of securities with over 5-year maturity from the index-linked family of the FTSE Actuaries UK Gilts Index Series, which includes all British Government Securities quoted on the London Stock Exchange.   |
| FTSE Index Linked All Stocks        | Securities with all outstanding terms from the FTSE Actuaries UK Gilts Index Series which includes all British Government Securities quoted on the London Stock Exchange.  |
| Conventional Gilts                  |  |
| FTSE Gilts Up to 5 Yr               | Consisting of securities with up-to-5-year maturity from the Conventional index family of the FTSE Actuaries UK Gilts Index Series, which includes all British Government Securities quoted on the London Stock Exchange.  |
| FTSE Gilts All Stocks               | Securities with all outstanding terms from the Conventional index family of the FTSE Actuaries UK Gilts Index Series, which includes all British Government Securities quoted on the London Stock Exchange.  |
| US Treasury                         |  |
| Barclays US Treasury                | The index includes public obligations of the U.S. Treasury. Treasury bills are excluded by the maturity constraint but are part of a separate Short Treasury Index. In addition, certain special issues, such as state and local government series bonds (SLGs), as well as U.S. Treasury TIPS, are excluded. STRIPS are excluded from the index because their inclusion would result in double-counting. Securities in the index roll up to the U.S. Aggregate, U.S. Universal, and Global Aggregate Indices. |
| Global Corporate Bonds              |  |
| Barclays Global Aggregate Corporate | The index is comprised of Corporate Issues from three major components the U.S. Aggregate, Pan-European Aggregate and the Asian Pacific Aggregate index.   |
| Sterling Corporate Bond             |  |
| IBOXX GBP Corporate                 | The index tracks sterling-denominated Corporate bonds bonds across the world with the minimum amount outstanding of £250m. The index is calculated by volume and market value.   |
| USD Corporate Bonds                 |  |
| Barclays US Corp Investment Grade   | U.S. Corporate Index is a broad-based benchmark that measures the investment grade, U.S. dollar-denominated, fixed-rate, taxable corporate bond market. It includes USD-denominated securities publicly issued by U.S. and non-U.S. industrial, utility, and financial issuers that meet specified maturity, liquidity, and quality requirements.  |
| Euro Corporate Bond                 |  |
| IBOXX EUR Corporate                 | The index tracks euro-denominated Corporate bonds bonds across the world with the minimum amount outstanding of £500m. The index is calculated by volume and market value.   |
| Convertible Bonds                   |  |
| TReuters Global Convertible Bonds   | Thomas Reuters Convertible Indexes (previously UBS Convertible Indexes) measure the size and performance of the convertibles asset class, and are the most widely used convertible bond benchmark internationally. The indexes are independently managed by specialist convertible bond data provider MACE Advisers. The Indexes are market capitalisation-weighted, total-return indexes. They do not impose any currency, regional or sectoral weights, and do not have a fixed number of constituents.      |

| VIX                               |  |
|-----------------------------------|--|
| CBOE Market Volatility (VIX)      | The CBOE Volatility Index (VIX) is a key measure of market expectations of near-<br>term volatility conveyed by S&P 500 stock index option prices. It is considered by<br>many to be the world's premier barometer of investor sentiment and market<br>volatility.   |
|                                   |  |
| FTSE APCIMS                       | The FTSE APCIMS Private Investor Index Series provides investors with an objective benchmark against which to measure their investment portfolios, assuming they are UK domestic investors with Sterling denominated accounts. The index series represents the performance for growth-orientated, income, balanced and conservative investors, and incorporates returns from FTSE indices representing UK equities, foreign equities, fixed income, cash and investment trusts, according to variable percentage weightings set by committee and based upon average allocations across private client investment managers. |
| FTSE APCIMS Stock Market Balanced |  |
| FTSE APCIMS Stock Market Income   |  |
| FTSE APCIMS Stock Market Growth   |  |
| BBA Libor                         |  |
| BBA Libor 1 Week                  | The London Interbank Offered Rate is the average interest rate estimated by leading banks in London that they would be charged if borrowing from other banks.  |



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